

Pursuing one or more of these Professional Designations from the National Association of Home Builders?



**CERTIFIED GRADUATE BUILDER**

**CERTIFIED GRADUATE  
REMODELER**

**CERTIFIED GRADUATE  
ASSOCIATE**

Grow Your Business and Increase Your Profits by Completing the Course Work Necessary to Obtain Your Designation:

The **Certified Graduate Builder (CGB)** is an exclusive professional designation designed to emphasize business and project management skills as the keys to a professional building operation. As a Certified Graduate Builder (CGB), you become a member of an exclusive national program, gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

The **Certified Graduate Remodeler (CGR)** is an exclusive professional designation designed to emphasize business and project management skills as the keys to a professional remodeling operation. The CGR identifies those individuals who exemplify professionalism in the remodeling industry.

The **Certified Graduate Associate (CGA)** is a professional designation offered by the National Association of Home Builders for its members who support the building industry through product manufacturing and the supply and distribution of products and services. The classes cover a variety of home building industry subjects.

HBA of Greater Springfield  
636 W. Republic Rd., D108  
Springfield, MO 65807  
(417) 881-3711  
[www.SpringfieldHBA.com](http://www.SpringfieldHBA.com)

professional development  
that gives you the  
competitive edge

Professional Designation Courses  
offered through the  
HBA of Greater Springfield

**PROJECT MANAGEMENT**  
THURSDAY, OCTOBER 28

**SCHEDULING**  
FRIDAY, OCTOBER 29

**DESIGN/BUILD**  
THURSDAY, NOVEMBER 18

**ESTIMATING FOR  
BUILDERS & REMODELERS**  
FRIDAY, NOVEMBER 19

**Instructor: Jim Carr, GMB CGP**  
Professor, Construction Management  
University of Arkansas at Little Rock



The Home Builders Association of Greater Springfield is pleased to offer these four NAHB Designation Courses which offer credit for those pursuing the following professional designations: Certified Graduate Builder (CGB), Certified Graduate Remodeler (CGR) and Certified Graduate Associate (CGA).

● **PROJECT MANAGEMENT - THURSDAY, OCTOBER 28 - 1 DAY/8 HOURS**

Develop the skills you need for successful on or off-site production operations management. This hands-on course covers the three phases of a successful venture: planning, implementation and evaluation. Owners, project managers, superintendents, sales managers and anyone involved in the pre-construction and construction process will benefit from this introductory course. Designation Credit: CGA, CGB, CGR.

● **SCHEDULING - FRIDAY, OCTOBER 29 - 1 DAY/8 HOURS**

Missing a deadline can seriously damage your bottom line. Keep your projects running smoothly by learning how to set workable schedules and getting comfortable with time management tools. Learn the benefits of scheduling and integrating scheduling with other management activities. Discover the most effective responses to unexpected problems. This course will help builders, remodelers and site managers deal with those days when nothing goes according to plan. Designation Credit: CGA, CGB, CGR.

● **DESIGN/BUILD - THURSDAY, NOVEMBER 18 - 1 DAY/8 HOURS**

When well managed, a full-service building or remodeling business can increase profits and maximize customer satisfaction. If you've ever considered running a design/build operation, this course shows you how to assess the challenges ahead. Learn how the few and the bold have benefited from implementing a design/build strategy and how to make your own design/build business a success. Designation Credit: CGA, CGB, CGR.

● **ESTIMATING FOR BUILDERS & REMODELERS - FRIDAY, NOVEMBER 19 - 1 DAY/8 HOURS**

Learn how to develop winning bids and use estimates as a powerful management tool. This course for remodelers and small- to mid-volume builders addresses one of the most challenging topics in building today – estimating. After this course you will have an appreciation of the importance of estimating, knowledge of how to create an estimating system and the ability to implement an estimating system. Designation Credit: CGA, CGB, CGR.

\*Courses may also provide Continuing Education Credit for CAPS, CGA, CGB, CGR, GMB, CSP, Master CSP, CMP, MIRM; to confirm please contact The NAHB Professional Designation Helpline at 800-368-5242 x8154 or via e-mail at designations@nahb.org.

- LOCATION: HBA of Greater Springfield, 636 W. Republic Rd., D108, Springfield MO 65807
- INSTRUCTOR: Jim Carr, GMB, CGP - Professor of Construction Management at The University of Arkansas at Little Rock
- COST PER COURSE: \$225 HBA Members, \$300 Non-Members

**To register, complete the form at right and submit to HBA by: faxing to Amanda at HBA, 417-881-7334 or mail to HBAGS at address above, or email amanda@springfieldhba.com. If you have questions or need information regarding directions, hotel arrangements, etc., please call Amanda at 417-881-3711.**

Yes, I want to REGISTER:

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax \_\_\_\_\_

Email: \_\_\_\_\_

Project Management, Thursday, October 28

\_\_\_ Member\*: \$225 \_\_\_ Non-Member: \$300

Scheduling, Friday, October 29

\_\_\_ Member\*: \$225 \_\_\_ Non-Member: \$300

Design/Build, Thursday, November 18

\_\_\_ Member\*: \$225 \_\_\_ Non-Member: \$300

Estimating, Friday, November 19

\_\_\_ Member\*: \$225 \_\_\_ Non-Member: \$300

\*Companies that are members of NAHB recognized local associations, other than Springfield, MO, will also be offered the member price.

TOTAL REGISTRATION FEES: \$ \_\_\_\_\_

\_\_\_ I have enclosed the course fee(s).

\_\_\_ Please invoice me (separately for each course) at the address above.

\_\_\_ I will call or come by the office to pay by credit card.

**Payment must be received prior to class date.** Registration deadline for October courses: October 19. Cancellations must be received by October 21, 2010, for a full refund. There will be a charge for cancellations received after that date. November registration deadline: November 9. Cancellation deadline for full refund: November 11, 2010.